

Category Summary

Sales Overview

Category Level 2	CY Sales Units	PY Sales Units	CY Sales \$	PY Sales \$	% Chg
+ 1 Piece Toilet	153,045	152,328	\$38,829,539	\$38,634,934	0.5%
+ 2 Piece Toilet	178,164	177,623	\$28,308,663	\$28,225,011	0.3%
+ Bathroom Accessories	332,883	333,707	\$21,660,173	\$21,714,205	-0.2%
+ Bathroom Faucets	112,253	112,082	\$20,185,647	\$20,123,775	0.3%
+ Baths	105,548	105,432	\$52,113,107	\$52,030,144	0.2%
+ Kitchen Accessories	582,506	582,493	\$38,618,600	\$38,606,761	0.0%
+ Kitchen Faucets	101,846	102,134	\$17,823,918	\$17,844,115	-0.1%
Total	1,566,245	1,565,799	\$217,539,647	\$217,178,945	0.2%

Date Select

6/30/2024

12/31/2024

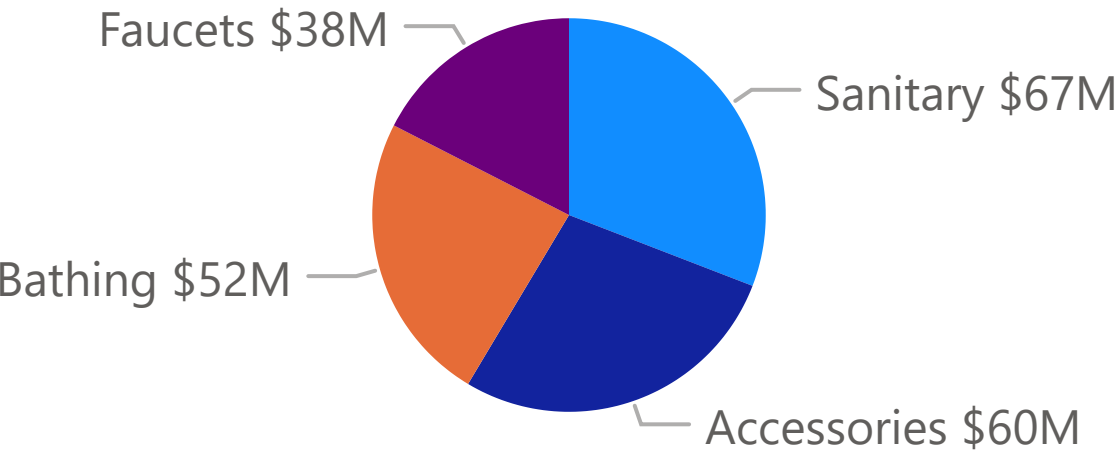
Store Select

All

Top 10 Competing Stores



Sales by Category



Progress Towards 60% Goal

CY Sales \$
\$217,539,647

Sales \$ TL Goal
\$206,399,866

Top 20 Products (\$)

Item Number	Material	CY Sales Units	CY Sales \$	PY Sales \$	% Chg
10001398	JJJ-K	14,954	\$3,319,788	\$3,368,406	-1.4%
10002493	JJJ-L	10,123	\$1,731,033	\$1,776,519	-2.6%
10003563	JJJ-M	27,593	\$2,069,475	\$2,098,500	-1.4%
10004254	JJJ-N	10,347	\$1,655,520	\$1,611,040	2.8%
10005275	JJJ-O	27,780	\$2,166,840	\$2,151,864	0.7%
1001442	AAA-B	27,553	\$2,149,134	\$2,165,124	-0.7%
1002115	AAA-C	27,885	\$2,147,145	\$2,145,688	0.1%
Total		1,566,245	\$217,539,647	\$217,178,945	0.2%

Date Select

6/30/2024 

12/31/2024 



Store Select

All 

Weekly Goal Summary

Year	Week	Start Date	End Date	CY Sales \$	Plan \$	% Attainment
2024	27	6/30/2024	7/6/2024	\$8,251,936	\$7,882,396	4.7%
2024	28	7/7/2024	7/13/2024	\$8,238,379	\$7,853,867	4.9%
2024	29	7/14/2024	7/20/2024	\$8,202,737	\$7,842,976	4.6%
2024	30	7/21/2024	7/27/2024	\$8,204,098	\$7,734,720	6.1%
2024	31	7/28/2024	8/3/2024	\$8,278,727	\$7,823,310	5.8%
2024	32	8/4/2024	8/10/2024	\$8,196,095	\$7,834,099	4.6%
2024	33	8/11/2024	8/17/2024	\$8,133,678	\$7,823,893	4.0%
2024	34	8/18/2024	8/24/2024	\$8,282,384	\$7,818,059	5.9%
2024	35	8/25/2024	8/31/2024	\$8,251,769	\$7,876,270	4.8%
2024	36	9/1/2024	9/7/2024	\$8,115,370	\$7,831,019	3.6%
2024	37	9/8/2024	9/14/2024	\$8,273,538	\$7,809,502	5.9%
2024	38	9/15/2024	9/21/2024	\$8,262,124	\$7,774,942	6.3%
2024	39	9/22/2024	9/28/2024	\$8,257,007	\$7,769,895	6.3%
2024	40	9/29/2024	10/5/2024	\$8,216,859	\$7,832,631	4.9%
2024	41	10/6/2024	10/12/2024	\$8,284,859	\$7,777,591	6.5%
2024	42	10/13/2024	10/19/2024	\$8,215,752	\$7,831,193	4.9%
2024	43	10/20/2024	10/26/2024	\$8,267,203	\$7,854,427	5.3%
2024	44	10/27/2024	11/2/2024	\$8,220,842	\$7,853,797	4.7%
2024	45	11/3/2024	11/9/2024	\$8,287,559	\$7,821,908	6.0%
Total		6/30/2024	12/31/2024	\$217,539,647	\$206,399,866	5.4%